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EXPERIENCE

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Tommy started his career in commercial real estate in 1998, specializing in representing companies in their search and negotiations of leases, land acquisition, build-to-suits and sales. After 8 years with Carter & Associates, Tommy formed Hughes Commercial Real Estate in 2009 specializing in Brokerage on behalf of his clients and Investment/Developments of his own account. With nearly Twenty-Five years of experience Tommy represents his brokerage clients on both a local and national level and has completed transactions totaling over one billion dollars in volume. The Investment/Development business currently controls approximately 300,000 SF in various submarkets of Atlanta with another 130,000 SF of space in the development pipeline all of which is Industrial Development.

Prior to entering commercial real estate, Tommy worked in the mid 1990's as a field engineer with Winter Construction Company.

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BROKERAGE TRANSACTIONS

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Multi-Market Transactions

JAS Forwarding	Atlanta, Boston, Charleston, Chicago, Dallas, Houston, Los Angeles, Raleigh, New York, New Jersey, Seattle, San Francisco, and others (over 1,500,000 SF)
National Parcel Logistics	Atlanta, Baltimore, Los Angeles, Dallas, Orlando, Tampa, and others (over 350,000 SF).

Notable Leases

Future Forwarding	Multiple transactions totaling 900,000 SF
St. George Warehouse	425,000 sq. ft.
Czarnowski	Multiple transactions totaling over 500,000 SF
Premier Transportation	235,000 sq. ft.
Pangborn	106,730 sq. ft.

Notable Sales/Build to Suit

Eagle Rock Distributing Company	735,000 sq. ft.
New Manchester	542,000 sq. ft.
Leeman Architectural (IRB - BTS)	350,000 sq. ft.
Toyota Forklift of Atlanta	

Land Sales

Multiple Industrial users and developers	Totaling over 400 acres
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Investment/Development

Multiple	Adaptive Reuse of a Historic Loft Office/Retail development, Value Add Redevelopment of Multiple Industrial Buildings, and Ground Up Development of Industrial Buildings Totaling \$50 Million worth of Development.
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EDUCATION

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B.B.A., Marketing - University of Georgia -1996

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AFFILIATIONS

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Licensed Real Estate Salesperson, State of Georgia

Atlanta Commercial Board of Realtors, Member

Leukemia Lymphoma Society 2015 Man of the Year Candidate, raising personally over \$92,000 in 10 weeks for blood cancer research.

Proud supporter of the Mike Rowe Foundation.