

Tommy Hughes, Jr.
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EXPERIENCE

Tommy started his career in commercial real estate in 1998, specializing in representing companies in their search and negotiations of leases, land acquisition, build-to-suits and sales. After 8 years with Carter & Associates, Tommy formed Hughes Commercial Real Estate in 2009 specializing in Brokerage on behalf of his clients and Investments of his own account. Tommy represents his brokerage clients on both a local and national level and has completed transactions totaling nearly one billion dollars. The Investment business currently controls over 200,000 SF in various submarkets of Atlanta with another 95,000 SF of space in the development pipeline.

Prior to entering commercial real estate, Tommy worked in the mid 1990's as a field engineer with Winter Construction Company.

BROKERAGE TRANSACTIONS

Multi-Market Transactions

JAS Forwarding	Atlanta, Charleston, Chicago, Dallas, Houston, Los Angeles, Raleigh, New Jersey, Seattle, San Francisco, Tampa and others (over 1,500,000 SF)
National Parcel Logistics	Atlanta, Baltimore, Los Angeles, Dallas, Orlando, San Francisco, Tampa and others (over 350,000 SF).

Leases

Future Forwarding	multiple transactions totaling 900,000 SF
St. George Warehouse	425,000 sq. ft.
Czarnowski	multiple transactions totaling over 500,000 SF
Premier Transportation	235,000 sq. ft.
Classic Design Services	136,000 sq. ft.
Crosslink Orthopedics	35,807 sq. ft.

Sales/Build to Suit

Eagle Rock Distributing Company	735,000 sq. ft.
New Manchester	542,000 sq. ft.
Leeman Architectural (IRB - BTS)	350,000 sq. ft.
AMB	125,000 sq. ft. - 3 Building Investment Sale
Germania	91,462 sq. ft. - Investment Sale

Land Sales

Multiple users and developers	Totaling over 400 acres
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EDUCATION

B.B.A., Marketing - University of Georgia -1996

AFFILIATIONS

Licensed Real Estate Salesperson, State of Georgia
Atlanta Commercial Board of Realtors, Member
Leukemia Lymphoma Society 2015 Man of the Year Candidate, raising personally over \$92,000 in 10 weeks for blood cancer research