



Tommy Hughes, Jr.
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EXPERIENCE

Tommy started his career in commercial real estate in 1998, specializing in representing companies in their search and negotiations of leases, land acquisition, build-to-suits and sales. After 8 years with Carter & Associates as a consistent top producer, Tommy formed Hughes Commercial Real Estate in 2009. Tommy represents clients on both a local and national level and has completed transactions totaling more than \$300 million dollars.

Prior to entering commercial real estate, Tommy worked as a field engineer with Winter Construction Company.

SPECIFIC TRANSACTIONS

Multi-Market Transactions

JAS Forwarding	Atlanta, Charleston, Chicago, Dallas, Los Angeles, Raleigh, Seattle, San Francisco, Tampa and others.
National Parcel Logistics	Atlanta, Baltimore, Los Angeles, San Francisco, Tampa and others.

Leases

St. George Warehouse	425,000 sq. ft.
Sparks Exhibits	100,000 sq. ft.
Mainfreight	64,000 sq. ft.
Future Forwarding	82,000 sq. ft.

Sales/Build to Suit

Eagle Rock Distributing Company	735,000 sq. ft.
New Manchester	542,000 sq. ft.
Leeman Architectural (IRB - BTS)	350,000 sq. ft.
AMB	125,000 sq. ft. - 3 Building Investment Sale
Germania	91,462 sq. ft. - Investment Sale

Land Sales

Carter Real Estate Fund I	230 acres - Henry County, Georgia
AMB Property Corporation	20 acres - Atlanta Airport
Seefried Properties	10 acres - Atlanta Airport
Triad Development	12 acres - Atlanta Airport

EDUCATION

B.B.A., Marketing - University of Georgia -1996

AFFILIATIONS

Licensed Real Estate Salesperson, State of Georgia
Atlanta Commercial Board of Realtors, Member
CCIM Candidate