



Matt Nelsen

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EXPERIENCE

Matt focuses primarily on representing industrial landlords in the leasing and marketing of warehouse, flex and distribution properties throughout metro Atlanta. He joined Hughes-CRE in April 2014 following three years as an industrial broker with Resource Real Estate Partners, which was acquired by CBRE in January 2013. Matt has represented a diverse and extensive list of institutional owners, including Cabot Properties, KTR Capital, Meritex, Oakmont Industrial Group, and AEW and has been consistently recognized as one of the top producers in the Atlanta industrial market.

Prior to joining Resource, Matt served as an analyst for the Commercial Real Estate Lending group of Regions Bank, where he was responsible for underwriting commercial loan transactions, preparing discounted cash flow valuations, and analyzing property operating statements. Prior to his time at Regions, Mr. Nelsen worked as an analyst for CBRE's Atlanta Industrial Investment Properties Group, where he was involved in the underwriting and disposition of approximately \$1.5 billion of industrial and office properties across the United States.

REPRESENTATIVE TRANSACTIONS

Client Name	Size
• Phillips-Van Heusen Corp.	851,000 SF
• Carter's	347,000 SF
• IFCO	192,000 SF
• Inline Plastics	158,000 SF
• Porsche Cars North America	135,000 SF
• 3PD	103,000 SF
• Amendia	87,000 SF
• Agility Logistics	86,000 SF
• AFC Worldwide Express, Inc.	63,000 SF
• Scientific Games	48,000 SF

EDUCATION

Bachelor's Business Administration - Furman University

AFFILIATIONS

Licensed Real Estate Salesperson, State of Georgia
Atlanta Commercial Board of Realtors, Member
- Million Dollar Club